

Xtreme
in innovation

primus

laundry equipment



COIN SHOP





COIN SHOP

A SMART INVESTMENT FOR EVERY ENTREPRENEUR



LONG-TERM AND STEADY INVESTMENT

Machines are replaced around 15 years after installation. The project is profitable around an average of 5-7 years.



SELF-SERVICE

During the daytime, the Coin Shop Owner simply needs to collect the money from the machines. and keep the coin shop clean.



VERY RELIABLE AND QUIET MACHINES

Every Primus machine undergoes thorough testing before shipment – so, our machines do not need extra service or maintenance. Moreover, Primus machines are extremely quiet – which makes them ideal for installation in residential buildings too.



EASY TO CONTROL AND MANAGE

Trace-Tech software allows you to manage your coin shop remotely – you can adjust settings and make changes directly from your computer.



REQUIRED SERVICES FOR PEOPLE

Washing, drying and ironing are activities that people will always need.



WHY COIN SHOP?

„TIME IS MONEY“

COIN SHOP

A SMART SOLUTION FOR WASHING YOUR LAUNDRY



TIME-SAVING

Washing and drying cycles in industrial machines take half the time of domestic machines (50-70 min. washing, 20-30 min. drying).

So, customers can wash and dry twice the amount of laundry in the same amount of time.



HEAT-SAVING & ECOLOGICAL

Wet clothes absorb heat from the surroundings, which increases the cost of home heating. Wet linens also increase the humidity in the room, which raises the risk of mould.



SPACE-SAVING

By using dryers in coin shops, customers can free up valuable space at home. No more bulky clothes horses in the living room, or hanging clothes cluttering the bathroom. And you don't have to make room for an expensive home dryer.



LARGE PIECES

Large items like duvets, curtains and pillows are very difficult to wash in domestic washing machines. Thanks to the large capacity washing machines in coin shops, you can easily keep these items clean and always ready for use. A necessity for allergy sufferers!



MORE WASHED CLOTHES

Customers can wash a large amount of laundry in a large-capacity washing machine (for example, 13 to 24 kg), or use several washing machines at the same time. The same applies to dryers.

So, customers again save a significant amount of time: all of your laundry is clean and ready for use in a jiffy.





WHY PRIMUS INDUSTRIAL MACHINES?

BENEFITS

- More energy-efficient
- Long lifespan and durability
- Wide capacity range
- Stacked dryer
- Boiler fed (washers)
- Gas heating (dryers, ironers)

Higher **owner's profit**

Long-term investment, **minimum maintenance**

Exact capacity to **satisfy demands** of potential clients

Shop space is as **efficient** as possible

Saves customer's **time** (fast & efficient heating)

Cheapest way to get requested temperature



COIN SHOP MACHINES

WIDE RANGE THAT FITS EVERYWHERE



WASHERS

- Range:** 6 – 18 kg capacity
- Construction:** free-standing / rigid-mounted
- Heating:** electrical, steam, boiler fed
- Recommendation:** FX65 or FX80 for clothes, ...
FX135 or FX180 for bed linen, curtains, ski suits, etc.



DRYERS

- Range:** 9 – 16 kg capacity
- Construction:** free-standing / stacked
- Heating:** electrical, gas, steam
- Recommendation:** T13/13, stacked, gas heated



IRONERS

- Roller diameter:** 250 – 320 mm
- Usefull roller length:** 1000 – 2080 mm
- Heateing:** electrical / gas
- Recommendation:** I33-160/200, gas heated





THE PRIMUS COIN STORE:

A SMART ALTERNATIVE THAT BRINGS COMFORT TO YOUR LIFE



FREE YOURSELF WITH COIN SHOP SERVICE





PAYMENT SYSTEMS

COINS

MACHINES RECEIVING COINS ONLY

- + Easy for end-user
- + If system breaks, only 1 machine is out-of-order



TOKENS (JETONS)

MACHINES RECEIVING TOKENS ONLY

- + If system breaks, only 1 machine is out-of-order
- + Changing a price requires only 1 system adjustment (the token distributor)

MIX OF COINS AND TOKENS

MACHINES RECEIVING COINS AND TOKENS

- + Tokens for washers & coins for dryers and ironers – if system breaks, only 1 machine is out-of-order + no confusion (only 1 kind of token for washers)

CENTRAL PAYMENT SYSTEM (CPS)

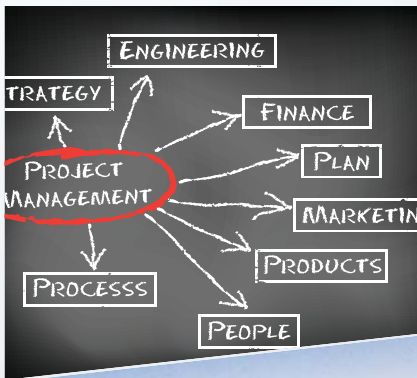
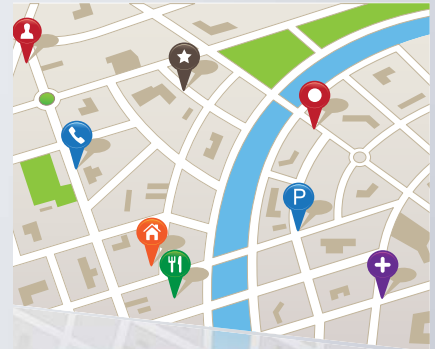
COMPUTER WITH TOUCHSCREEN RECEIVING MONEY OR TOKENS

- + Attractive system, modern design
- + All money stays together (less work to empty)
- + Connection via internet >> control from home
- + Changing a price requires only 1 system adjustment
- + Some CPS have an accountancy programme to register income

CONSULTANCY AND PLANNING

CONSULTANCY, AUDIT

- Feasibility study is detailed suitability analysis of the selected location for the coin shop laundry
- Based on available objective and statistical information
- Location is the Key



ANALYSING PARTS

1. Population
2. Welfare and Poverty
3. Housing
4. Mobility and Competition
5. Score

COST CALCULATION

- Summary of water, gas and electricity consumption (each machine) – calculation of total water and energy costs
- Cost price for 1 washing and drying cycle



THE FINAL CALCULATION OF PROFITABILITY

1. Pessimistic forecast
2. Usual forecast

An overview of all planned machines, cost per cycle, the expected monthly income (for washing machines, dryers, ironers, and overall), the calculation of other monthly expenses (rent, interest on loans, insurance, taxes, etc.) and the resulting net income for the month



2D & 3D PROJECTS

- The Primus Project team can design and prepare a tailor-made project for your chosen coin shop location
- Our planners have experience in projection and installation of many projects around the world
- They will prepare for you a detailed visual and technical proposal and documentation relating to the project (installation and operation)



TESTIMONIAL

Robert Lahaye, coin shop owner:
„As a Coin Shop owner, water consumption is one of the main factors impacting my monthly profits. Since I replaced my old machines with the new FX machines, my water consumption has reduced considerably. I advise all other Coin Shop owners to replace their, big consumption' machines with the new FX line!“

REPLACEMENT BUSINESS

- Audit of your old equipment
- Advice on replacement

PROJECT SCHEDULING

PROJECT CREATING
planning, drawings, calculations
within 2 weeks

MACHINES
construction of your
chosen machines
max 6 - 8 weeks

DELIVERY AND INSTALLATION
depends on contract agreements



PROJECTING AND INSTALLATION

INSTALLATION TIPS



SPACE

Coin shop area:	minimum 70m ²
Behind machine	450mm behind each washer



WATER

Pipes:	2-3 inlet pipes Ø 28mm (each machine) 1 return pipe to boiler Ø 15mm
Drain:	3" each washer to main drain pipe (110-150mm)
Boiler:	320L for small coin shop (5 small and 2 big machines) 420L for bigger coin shop (10 small and 4 big machines)



GAS

Evacuation:	420L for bigger coin shop (10 small and 4 big machines) 315mm chimney for 2 double dryers 355mm chimney for 3 double dryers 400mm chimney for 4 double dryers 150mm chimney for each ironer minimum 400mm main chimney to the roof (max 10m high)
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ELECTRICITY

Fuse per machine:	16A 6KA
Main fuse:	40A 10KA
Fuse:	4A bipolar
Main differential:	40A / 300mA



TESTIMONIAL

Bart De Bolle, coin shop owner:

"The purchase of the FX machines in full crisis has been one of my best decisions.

In September last year, I decided to replace my current machines with the new FX models. Although my machines didn't need to be replaced yet, the spectacular increases in energy and water prices were continuously putting my margins under pressure.

Now, after 6 months of operation, I see that my energy costs and water consumption have reduced dramatically, and so my margins have improved substantially."





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